

Md. Mostafizur Rahman

EXECUTIVE PORTFOLIO | FOOTWEAR OPERATIONS & GLOBAL SOURCING LEADER

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EXECUTIVE OVERVIEW

Results-driven **Footwear Operations & Sourcing Leader** with over **14 years of experience** managing major Tier-1 retail accounts across Bangladesh and international supply chains. Accomplished track record of overseeing **20M+ cumulative pairs shipped** across career tenure with an outstanding **99% On-Time Delivery (OTD)** rate and an inspection failure rate of **less than 1%**. Proven leader in executing massive high-volume footwear programs at Shoeniverse Footwear Ltd. and FB Footwear Ltd. for European and global retail giants including Deichmann, Aldi, Lidl, Carrefour, Zara, CCC, Eram Group, GÉMO, Caleres, Marco Tozzi, Walmart, Decathlon, Steve Madden, and Ross Stores.

20M+ Pairs	99%	<1%	20+ Brands
Career Volume Shipped	On-Time Delivery (OTD)	Inspection Failure Rate	Tier-1 Accounts Managed

CORE COMPETENCIES & CAPABILITIES

- Strategic Sourcing & Commercials:** Global Sourcing Strategy, Supplier Relationship Management (SRM), High-Volume FOB Costing & Price Negotiations, Capacity Allocation, Supply Chain Optimization.
- Factory Operations & Engineering:** Greenfield & Brownfield Plant Setup, Industrial Engineering (IE), High-Volume Line Balancing, Layout Optimization, Tooling & Bonding Strength Engineering.
- Quality Assurance & Compliance:** Vendor Compliance & Social Audits, PPT & Third-Party EIPI Inspections, 99% OTD, <1% Inspection Failure Rate, ZDHC Chemical Management, ISO 14001/45001 Standards, RCA.
- High-Volume Multi-Brand Portfolio:** Extensive experience managing high-volume global buyers (Deichmann, Aldi, Lidl, Carrefour, Zara) alongside premium footwear brands (Caleres, CCC, Eram, Marco Tozzi).

FEATURED GLOBAL ACCOUNTS PORTFOLIO

Account / Brand	Scope of Management	Key Highlights
Deichmann, Aldi, Lidl, Carrefour	High-Volume Operations (Shoeniverse & FB Footwear)	Directed multi-line high-volume footwear programs, achieving 99%

		OTD and <1% inspection failure rate across multi-million pair exports.
Zara	Fast-Fashion Sourcing & Operations (Shoeniverse & FB Footwear)	Executed rapid sample-to-shelf production cycles while maintaining rigorous aesthetic, fit, and defect control.
Walmart, Steve Madden, Ross	Tier-1 Account Sourcing & Execution (TJTJ Shoes)	100% On-Time Delivery, 1M+ pairs delivered, zero inspection failures across PPT/EIPI audits.
Decathlon	Plant Qualification & SLAB Project Transfer (Arrow)	Achieved full factory setup qualification and successfully transferred SLAB project from China to Bangladesh.
CCC & Caleres	Export Manufacturing Operations (FB Footwear)	Executed large-volume production and export readiness meeting strict European and US technical/fit specs.
Eram Group, GÉMO & André	Operations & Quality Control (FB Footwear)	Managed multi-line assembly, stringent social compliance, and premium finishing standards.
Marco Tozzi, Besson & Chaussea	Factory Floor & Line Efficiency (FB Footwear)	Optimized IE line balancing, component delivery, and reduced rework across high-style footwear categories.
La Halle, Leader & Kenka/Kesko	Production Planning & Delivery (FB Footwear)	Eliminated floor bottlenecks to ensure 100% on-time shipment compliance.
NEXT & Primark	Apparel & Footwear Merchandising (Readytex BD)	Managed full order lifecycle from initial costing and sample approval to final shipment.

CAREER JOURNEY & PROVEN EXPERIENCE

Team Leader – Footwear Sourcing & Manufacturing | TJTJ SHOES LLC *Jun 2025 – Present*

- Direct Bangladesh footwear sourcing and manufacturing for major accounts including Walmart, Steve Madden, and Ross Stores.
- Oversee FOB costing, supplier evaluation, technical fit/bonding approvals, and third-party EIPI/PPT inspections.
- Key Achievement: Delivered 1M+ pairs of footwear with 100% on-time shipment and zero inspection failures.

General Manager (Operations) | ARROW FOOTWEAR LTD. *Aug 2023 – Feb 2025*

- Led complete greenfield setup and operational launch of a modern footwear manufacturing facility.
- Key Achievement: Secured full factory qualification for Decathlon and facilitated the strategic transfer of Decathlon's SLAB project from China to Bangladesh.

Head of Plant Operations | SHOENIVERSE FOOTWEAR LTD. *Jan 2022 – Jul 2023*

- Commanded total plant operations, workflow engineering, layout redesign, and machinery setup, expanding capacity from 3 to 6 production lines.
- Key Achievement: Directed high-volume operations for Deichmann, Aldi, Lidl, Carrefour, and Zara, achieving 99% on-time delivery and an inspection failure rate of less than 1%.

Sr. Manager to Assistant Manager (Operations) | FB FOOTWEAR LTD. *Mar 2013 – Oct 2021*

- Managed day-to-day factory operations, high-volume capacity planning, and quality compliance for global retail giants: Deichmann, Aldi, Lidl, Carrefour, Zara, CCC, Eram Group, GÉMO, Caleres, Marco Tozzi, André, Besson, Chaussea, La Halle, Leader, and Kenka/Kesko.
- Key Achievement: Contributed to a career shipment volume of over 20 million pairs with 99% on-time delivery and an overall inspection failure rate under 1%.

EDUCATION & CERTIFICATIONS

- **MBA** | IBA, Rajshahi University
- **M.Sc. & B.Sc. in Chemistry** | National University
- **Certified Chemical Management Professional** | ZDHC
- **ISO 14001 & ISO 45001 Lead Auditor** | ISO Certified
- **Postgraduate Diploma in Productivity & Quality Management** | PGIQM
- **Management Training Instructor** | AOTS, Japan